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REQUEST FOR QUALIFICATIONS / LETTER OF INTEREST

PSH Transition Support & Stabilization Partnership

Issued by: Homeless Services Network of Central Florida (HSN)

On behalf of: Central Florida Commission on Homelessness (FL-507 CoC)

1. Background

The Central Florida Continuum of Care (FL-507) has been a leader in developing and operating Permanent Supportive Housing (PSH) for people experiencing chronic homelessness and disabilities. Across Orange, Osceola, and Seminole Counties, more than 1,600 individuals are currently housed through PSH programs operating in a scattered-site model.

PSH has proven highly effective at ending long-term homelessness amongst disabled adults with histories of long-term homelessness. At the same time, evolving federal policy, funding constraints, and growing pressure on housing resources require communities to strengthen pathways that support long-term housing stability, choice, and economic resilience for PSH participants. HUD policy is shifting focus towards emphasizing participant engagement in employment opportunities, behavioral health care, and other pathways to "self-sufficiency."

In response, the CoC—through HSN—is seeking qualified partners to support a time-limited (January 2026-September 2026; renewable through September 2027), system-level initiative focused on helping PSH participants and case managers explore voluntary opportunities related to income, shared housing, health care, and benefits navigation, and preparation for potential future PSH recertification or prioritization changes.

This initiative is not designed to force exits from PSH. It is intended to preserve housing stability, proactively expand options for service connection, and ensure the system is prepared to respond thoughtfully if federal PSH requirements or funding structures change.

2. Purpose & Objectives

The purpose of this procurement is to identify a qualified entity to design and operate a small, specialized transition support team that works alongside PSH providers, case managers, and participants.

By the end of the contract period, the CoC seeks to be able to:

- Evaluate the effectiveness of targeted transition-support interventions on outcomes critical to housing stability compared with participants not receiving supports
- Strengthen participant earned and unearned income, benefits access, and economic stability—utilizing a proactive engagement model of supports
- Expand shared housing as a voluntary and viable supported housing option—to reduce cost burden and housing stability
- Improve coordination across PSH, workforce, benefits, and health systems
- Develop tools, workflows, and protocols to prepare for potential changes in HUD PSH eligibility or prioritization—including but not limited to developing a plan for assessment of participants and a recertification process based on potential changes in HUD permanent housing funds .

3. Funding Source

This project will be funded using U.S. Department of Housing and Urban Development (HUD) Continuum of Care supportive housing funds for persons experiencing chronic homelessness. All activities must align with HUD requirements, Housing Focused principles, and CoC policies.

4. Eligible Respondents

Eligible respondents include nonprofit organizations and units of local government. For-profit entities are not eligible. Collaborative responses are permitted provided one entity serves as fiscal and administrative lead.

Entities that think they may be interested in submitting a response should notify HSN by sending an email to application@hsncfl.org and putting “PSH Intensive Services” in the subject line. HSN will provide any additional information that becomes available to entities that have notified HSN of their intent in this manner. HSN is not responsible for communicating with any agencies that have not notified HSN of their intent to respond to this request.

5. Scope of Work (Conceptual)

HSN seeks provider-designed proposals that demonstrate how the respondent would staff and implement the scope of work.

Proposals should include:

- A project lead (1 FTE) responsible for coordination and partnership with HSN

- Two or more support specialists (ex., Employment, Behavioral Health, Healthcare Navigation, Shared Housing, etc.)
- Capacity to work collaboratively with PSH providers and case managers
- Ability to support voluntary, participant-driven engagement
- Ability to enter required and supplemental data into HMIS

6. Letter of Interest Requirements

Letters of Interest (no more than 5 pages) should address:

A. Organizational Experience

- Demonstrate your experience assisting program participants who have experienced homelessness remain housed independently in a community-based setting
- Your experience assisting participants in taking advantage of voluntary services (ie., employment/job training programs, substance use recovery services, mental health treatment, and other aspects of community integration)

B. Proposed Staffing Model and Approach

- What is your proposed staffing model?
- What experience are you looking for in a team leader?
- What type of professional skills will your team possess?
- What is your plan to jumpstart this initiative ASAP?

C. Outcomes and Data Capacity

- What type of input/output data would you be utilizing to evaluate your efforts?
- What is your experience utilizing HMIS systems to track program activity and outcomes?
- What data will you be looking at to demonstrate your success?

D. Collaboration and Systems Integration

- What providers/institutions will you collaborate with to achieve success?
- Participants already have a housing stability case manager assigned to their case. What is the value added that your team will provide the participant and case manager?
- Describe how you will collaborate with Case Managers in a way that build trust and outcome for the participant?

E. Systems Readiness and Future Planning

- What do you know about potential changes in HUD funding priorities around permanent supportive housing?
- What potential opportunities exist for this proposed team to mitigate some of the challenges associated with this funding reorientation?
- Describe what the ideal planning relationship looks like with the CoC Lead Agency, Homeless Services Network of Central Florida? What might you need from the HSN to be successful in this work?

7. Funding & Contract Term

Total funding available: \$254,000

Funding includes all staffing and administrative costs (admin cost capped at \$5,435.00)

Contract end date: September 30, 2026

Contract may be renewed based on outcomes and funding availability.

8. Timeline

Intent to Respond (recommended):

Email application@hscnfl.org with subject "PSH Transition Support RFQ"

Letters of Interest Due: 5:00 PM, Wednesday, January 28, 2026

Project Start Date: Fully staffed and start no later than March 2026

9. Selection Considerations

Responses will be evaluated based on experience, approach, readiness, collaboration, and alignment with PSH principles.

10. Additional Information

Questions may be directed to application@hscnfl.org.